VERITY

A CASE STUDY

LLI Architectural Lighting, Inc.

LLI Architectural Lighting is a custom LED Lighting Manufacturer for home, retail, business and industrial applications including led tape lights, strips and recessed puck lighting.

"Verity IT delivers a noticeably hands-on experience that makes a big difference during busy days."

- LLI Architectural

VERITY

LLI Architectural Lighting, Inc.

COMPANY	LLI Architectural Lighting, Inc.
WEBSITE	https://www.llialighting.com/
LOCATION	Buffalo Grove, IL 60089

SERVICES   Custom LED Lighting Manufacturer for home, retail, business and industrial applications including led tape lights, strips and recessed puck lighting.

THE PROBLEM

Inefficient, Expensive & Fragmented Support

- Multiple technology vendors supporting computers, phone system and IT systems
- Previous computer support vendor charged $800/month just to be "on call", plus an hourly fee for each help call
- Previous vendor did not provide proactive maintenance or updates for any IT system
- Previous vendor did provide data backup, antivirus and email security services, but at a premium cost
- Previous phone system vendor provided a system with limited features
- Previous phone system vendor provided Office 365 licensing at a premium cost
- Unable to make quick, simple changes to the phone system themselves, instead had to wait for the vendor to assist

What if all of the technology and systems maintenance were handled seamlessly, by one vendor, with little or no supervision, for just one monthly fee?

THE SOLUTION

All-In-One Unlimited On-Site & Remote Support Provider

UNLIMITED SUPPORT CALLS

Verity IT provides unlimited remote and on-site support, no additional fees or hourly rates and other monthly savings compared to previous hourly vendor.

+$200/MO

RESULTING in $200/month savings on data backup, antivirus and email security services.

ALL-IN-ONE SUPPORT

Verity IT is taking over as the all-around IT support vendor for all systems, one call for help regardless of the nature of the request.

FLAT RATE

RESULTING in one flat, predictable rate to manage and support all computers, network equipment, phones, etc.

PROACTIVE MAINTENANCE

Verity IT provides ongoing vendor management, network and business assessments and routine maintenance.

+10 FREE HOURS

RESULTING in more hours free for your staff to focus on their core job — because we are focused on ours.

INTEGRATED COMMUNICATIONS

Verity IT implemented a new Vonage Business hosted phone system.

$ SAVINGS

RESULTING in monthly savings compared to previous vendor, many more features and ability for LLI to make changes themselves if needed — plus full Verity IT support included.

VERITY

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